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# T E C H N O P E T MACHINERIES

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Design, Engineering and Manufacturer of PET Stretch Blowing Machines,  
Supply of turnkey project for producing the PET Bottle and Jar

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## COMMITTED TO EXCELLENCE

Welcome to TECHNOPET MACHINERIES

### Corporate Overview

A short profile and brief history on Our Company  
Technopet Machineries was established in July 1994

#### Corporate Profile

Technopet Machineries marketing office & manufacturing facility in Mumbai India is an integrated, research and development based company producing a wide range of quality PET Blowing machines and related plant and equipments trusted by professionals and big corporate house across world. The Company is ranked amongst the top ten PET blowing Machine manufacturing companies by Pet Planet Magazine market survey and has a presence in all markets. A diverse machine product portfolio is rapidly moving towards global contribution riding on its success in the world's emerging and developed markets.

#### Track Record

Technopet Machineries has a proven track record of growing success.. The experience, skills and dedication of its management and staff is evident. Technopet Machineries intends to continue to march on this path of growth and success for its customers. The secret of success in the lodging business today, is to provide the guest with higher quality and better value. The Technopet Machineries team firmly believes in offering better value, a competitive product line, together with consistent delivery of quality and friendly service.

#### Strategy

The Company has successfully pursued its growth strategy and developed over 10 different PET Machine Model to cater market requirement at lowest cost which have significantly expanded its business in emerging and profitable markets. The Company will continue to develop high productivity machines in India and emerging markets to accentuate its business and competitiveness in these markets.

Serve clients exceptionally well. Our clients need to grow more complex by the day. We're responding with comprehensive, integrated solutions that help our clients not only manage their costs but also get the greatest value out of PET machine. Retain, engaged and focused associates. We are continually working to ensure that our customers are happy & facing no problem in achieving target bottle production. Create a strong and growing business. We're growing our business by leveraging existing services and expanding our capabilities, including the further development of machineries and we'll continue to grow by designing our operations to the demands of the marketplace. To achieve our goals, we've followed the same successful strategies for decades, resulting in profitable growth and consistent value creation for our clients and our employees.

#### R&D

Technopet Machineries views its R&D capabilities as a vital component of its business strategy that will provide the company with a sustainable, long-term competitive advantage. The Company today has a pool of 12 Consultants & Engineers who are engaged in research. Technopet Machineries is among the few Indian PET Blowing machine companies in India to have initiated its research program in the early 2000's. The company's robust R&D environment for both new Machine concept & development reflects the company's commitment to be a leader in the market and offer value added formulations based on its Novel out comes.

The company's focus is mainly on the development of quality bottle machines products for the regulated markets. In addition, the Company also has a number of other leads in various segments.

#### Our Commitment:

We are totally committed to our customers. Careful management and a steady growth philosophy have enabled us to maintain a balanced business growth factor that is providing us with the high stability for continuing that growth trend. Major profit share goes to R. & D. Section, without profits, we would not be able to fund the research into PET Machine products. It is with your support as customers that we continue making new products for all of you. We offered the lowest prices.

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## Vision & Aspirations

The Company is driven by its vision to achieve significant business in PET Machine products by 2010 with a strong presence in developed markets. It aspires to be amongst the Top 5 PET players and aims at achieving global sales of Rs 750 millions by 2010. The Company's business philosophy based on delivering value to its customer constantly inspires its people to innovate, achieve excellence and set new global benchmarks. Driven by its vision to become a global leader the Company reinvents itself to achieve sustained growth and leadership.

## Manufacturing-Facilities

An organization capabilities and intent are strongly reflected in the product it manufactures. In other words, the manufacturing competencies and facilities echo truly, the R&D extent and the ability to implement it for the best of the market it targets. Technopet Machineries manufacturing strengths have established it as a producer of world-class quality machines with lowest cost. The state of art of design center replete with competent technocrats to convert divergent concept into sustainable product for holding the design out puts at shop floor with quantifiable benefit of machine user. We have established the production capacity tune to deliver 10 machines per month.

## Expand relationships with our current clients

We're continually looking for ways to help our clients realize greater value, lower costs, and greater efficiencies. By understanding each client's vision and strategy, we leverage our broad and deep PET Blowing Machine Manufacturing expertise and our vast array of services to help them in ever-expanding ways.

## Gain market share

Our broad integrated capabilities, our reputation for outstanding quality and client service and our competitive pricing all contribute to our ability to capture market share. Widely spread customer base at all categories with verity of product ranging from low capital single cavity machine to multi cavity high speed machine for captive requirement.

## Comprehensive, single-source solutions

For more than 10 years, we've developed people, pioneered technologies, and re-engineered processes to help smart companies to achieve bottle production target & become independent. Today, we have a proven track record of delivering PET machine and consulting solutions to big companies. Each of our clients gains a solution tailored to unique, evolving requirements. Our align business policies is to create and manage benefits programs that attract maximum investment value. Our endeavor enables clients to focus on their core activities, maximizing value and effectiveness across the full range of bottles. Our objective is to meet all end-to-end solutions. Our project and consultancy division are executing the project with forward and backward integration like turn key mineral water projects and Injection molding project as a integrated blowing plant.

## Services

Our capabilities mean we can help your business anywhere opportunities lead. We understand local regulations all over the world, giving us the ability to serve both local businesses and large multi-nationals. And our global capabilities mean we can solve any complex problem. In short, we provide hundred of clients with the greatest depth, breadth, and experience of PET Machine manufacturing. Since Technopet inception nearly a decade ago, our company has been grounded in strongly held principles. As a company that strives to be a trusted partner for customers a reliable long-term investment, a progressive PET machines developer and a responsible corporate citizen.

## Dedication to every client's success.

It's a noble aspiration — but also a competitive necessity. Technopet relationships with its clients are no longer based on product sales, but often on deep, long-term partnerships built around our knowledge of each client's business and the market environment. We still sell PET machines, services and solutions, but all with the goal of helping our clients succeed, however they measure success. We are passionate about building these relationships because all of us, no matter where we work, have a role in our client's success.

Innovation matters for our company and for every entrepreneur. Technopet innovations transcend the Machine technology of course; we have a history that opened new spheres of exploration: The new concept of neck cooling system 360 degree rotation rotary joint cooling jacket & many more. We believe in progress, believe that the application of science, technology and reason can only improve business.

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## Trust and personal responsibility in all relationships.

Technopet has the personal commitment to each customer and to build and preserve trust. This goes beyond honesty; it means going above and beyond what other parties expect, in order to help them achieve success.. There are many redesign programs, re-examine policies. This has already led to changes throughout the company, at every level:

Today, that determination stands stronger and more clearly defined than ever: The people at Technopet have committed themselves to a philosophy of Excellence and Continuous Improvement. Nothing less is acceptable, nothing less will do. Moreover, at Technopet Machineries, we understand that trust must be earned and cannot be bought.

## Innovation and growth

Every new customer & big corporate house is the foundation for new directions as the rationale for doing things differently and better. Technopet are using them as the basis for discussions about how we can grow our business and innovate faster. A pre-sales technological service to likely to be potential customer is the source of innovation and perusing the same without looking into the commercial interest resulting into the continuous improvement by innovation and growth.

Your undying support over the last 10 + years has been tremendous and it is with this support that we pledge our continued support to you in by way of Machine design and innovative solutions for all problems. Technopet Machineries prides itself on its ability to relate to and address each individual customer's special needs when formulating solution in computing. Our mission is to always supply the "Best Of Machine" products to all our Clients as a total quality system utilizing, if it does not work for us, then how will it work for you, that is our simple but effective philosophy. A wise and effective company solution approach is to integrate the most appropriate "World's Best Solutions" for all products, to build into each clients concept, a fully customized solution as per their requirements.

We ensure that your "goals" coincide with our organizational objectives in providing the best cost effective products and individual solutions resulting in the delivery of appropriate compatible solution & if require , a fully customized "turnkey" solutions to your specifications. Today money from sales is ploughed back into the development of more exciting products for the future, we like to keep our technology upgrade.

## Our Valued Customers.

Technopet understands the importance of partnership that exists between our customers and ourselves and as after all, it is the customer who ultimately decides the fate of any enterprise, supporting us, we grow and prosper, Our Staff are encouraged to build a close formal working relationship with our customers, enabling us to better understand their ideals and goals and follow these up with business processes catering for each individual client.

## Our Support and Solutions

As a key PET Machine supplier, Technopet Machineries takes seriously the full responsibility for the implementation of high quality Technology solutions. This ensures that our customers have perpetual and full access to our technical support, yet another commitment. Our approach to a technical solution, is to involve the client and their relevant staff in the decision making process. This achieves positive input which contributes to the total solution overall. A consensus and agreement containing a detailed functional specification is jointly formulated, ensuring that all the members of the project can clearly visualize the concept and focus on the business of providing a solution to meet the client's needs.

To ensure customers peace of mind, Technopet Machineries invests in our staff to maintain our high level of expertise, we are being constantly updated by the latest technical journals and trade seminars and trade expo's. We endeavor to stock components to be able to fully service your machine during the life-span of your equipment. Another solid commitment. Our training policy fully ensures that all staff are exposed to an appropriate blend of Technical and Bottle blowing training

## Delivery:

Prior to delivery, each PET machine is fully tested to our highest standards, thus ensuring that you, our valued client, receive the best possible products. We also would like our clients to make them selves available for product familiarization so that they will have a greater knowledge of their system a clearer understanding of its operation.

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Delays in delivery and service are the outcome of planning. With advance planning system these are monitored to provide on time delivery/service every time. Support and maintenance contract package are available to current and future clients and can be customized to meet the specific needs of each client. Drop us a line or email and our staff will be pleased to offer you an economical solution within a few hours.

## [New & conversion Project](#)

Technopet Machineries brings foresight to the PET industry, by identifying opportunities that fit the Company's objectives and in doing so, we look beyond the obvious. Technopet Machineries continually seeks out expansion. We concentrate on new project. At all times, we evaluate aggressively and proceed cautiously. In fact, our comprehensive feasibility and stringent diligence process convert potential customer in to reality.

Technopet Machineries and its team have over 12 years of in-house Machine building experience. We have developed several new PET Machine models. We utilize the combined knowledge of all our people, especially in-house services for Energy management, pre-sales services and operations. Our achievement has been recognized repeatedly over the years by various franchisors.

Technopet Machineries, Mumbai,

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